

## Maritime Cluster Enablers

Prof.dr.ir. Niko Wijnolst Maritime Industries Forum Bremen, 26 January 2005

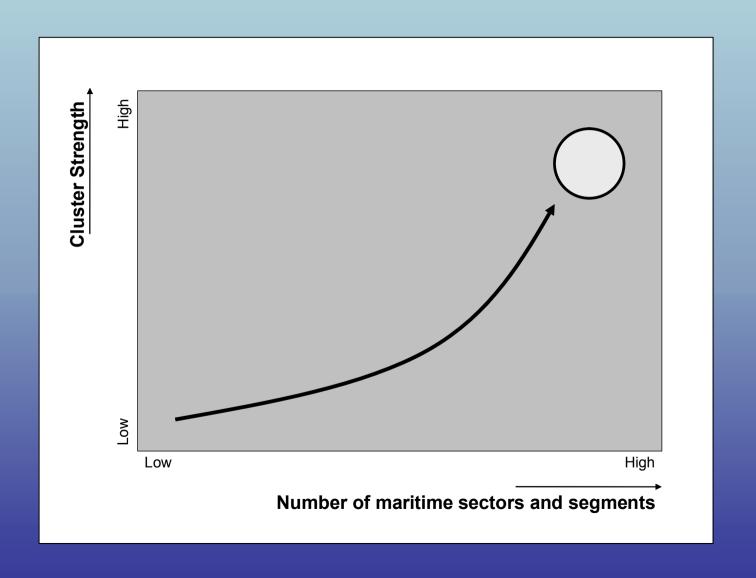
#### Cluster evaluation and enablers

- Maritime sectors and maritime clusters grow and decline
- How can one measure the strength and dynamics of a cluster?
- What are benchmarks of cluster performance?
- What are cluster enablers?

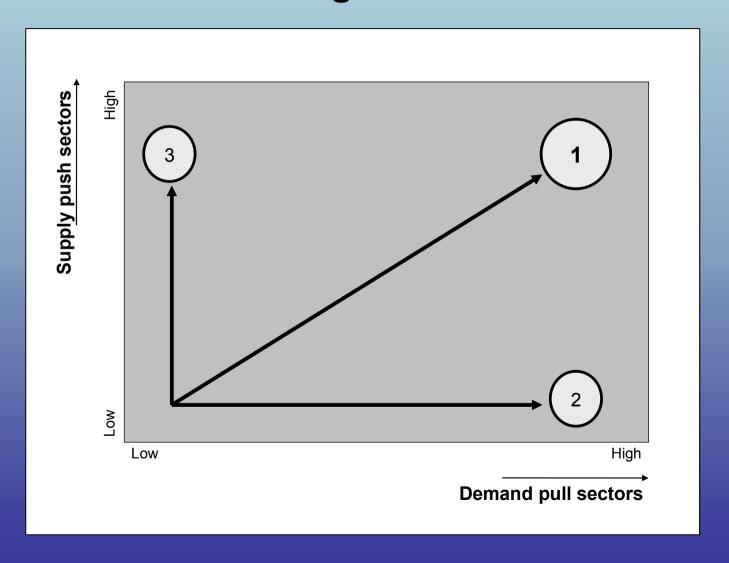
### **Economic cluster performance indicators**

	Economic performance indicators
1	Direct value added
2	Indirect value added
3	Share in GNP
4	Growth rate
5	Multiplier (within cluster and national)
6	Employment
7	Export and balance of payments
8	Domestic investment
9	Foreign direct investment

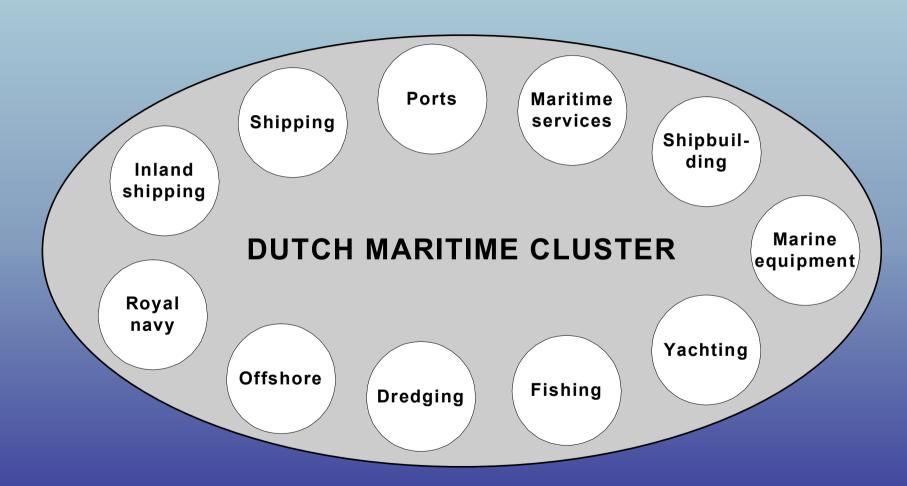
### Cluster strength and the number of sectors



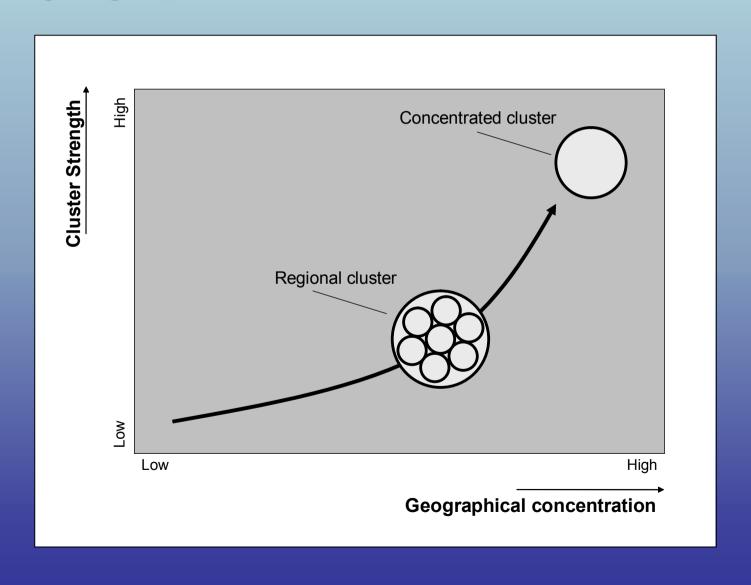
# Demand pull and supply push sectors and cluster strength



## 6 demand pull sectors 5 supply push sectors



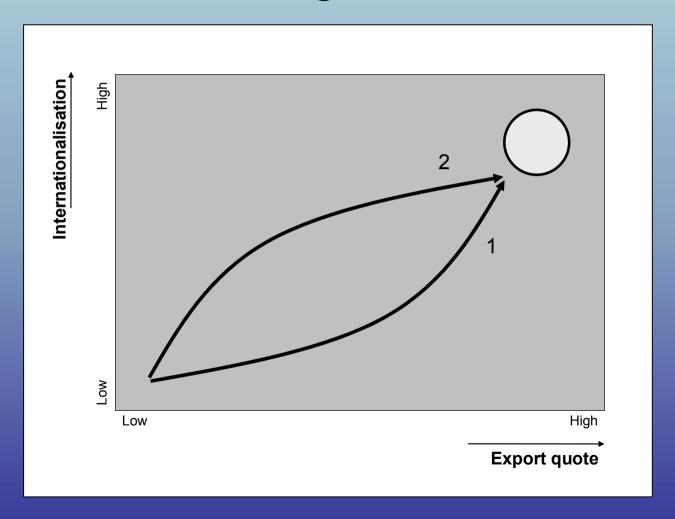
# Cluster strength and the level of geographical concentration



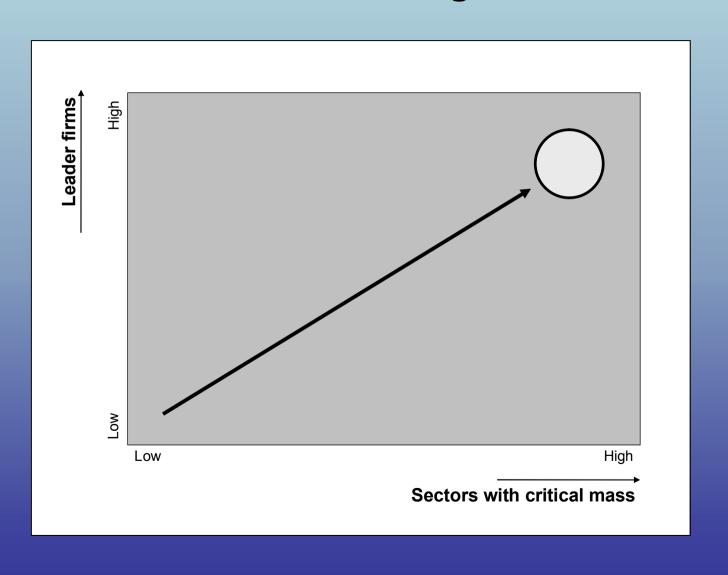
## Regional concentration of maritime industries in Norway



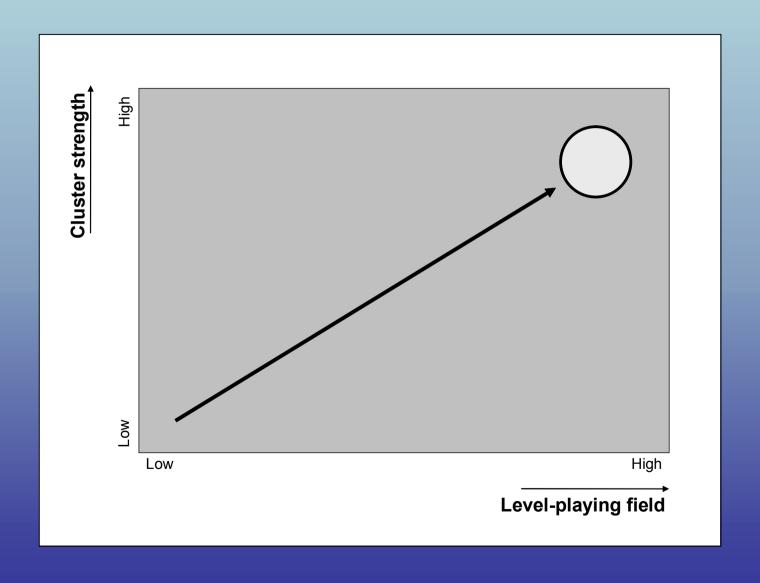
# Export quote, level of internationalisation and cluster strength



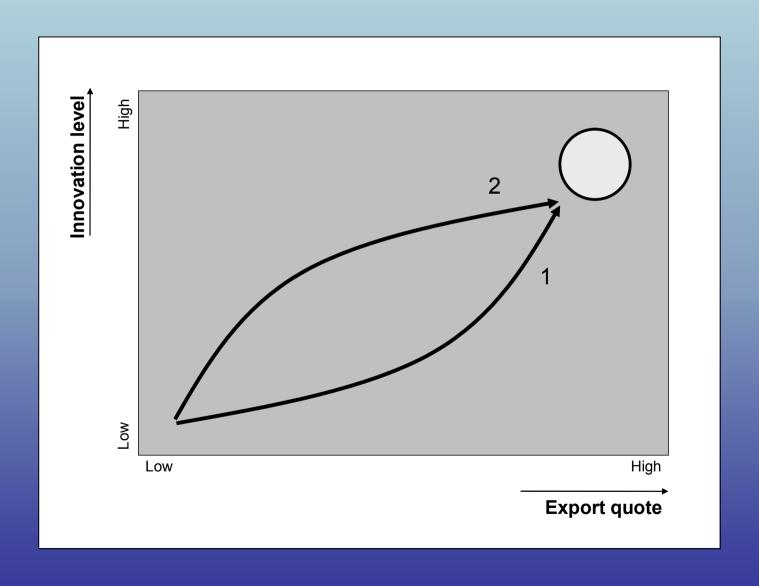
# Critical mass, leader firms and cluster strength



### Level playing field and cluster strength



### **Exports, innovation and cluster strength**



### **Enablers of maritime cluster dynamics**

- Define cluster, establish its significance and promote visibility
- 2. Define an industrial policy
- 3. Strengthen demand pull and supply push sectors
- 4. Monitor and maintain a level playing field
- 5. Promote exports and internationalisation
- 6. Strengthen innovation, R&D and leader firms
- Education and labour market